

# Melissa Key

melissa@woodlandrealtyinc.com

Career  
Accomplishments

Managing Broker for Woodland Realty, Inc- Hattiesburg Office  
Instructor for Mississippi Realtor Institute  
Trainer for Orientation Classes- Hattiesburg Association of Realtors  
2016 President of Hattiesburg Area Association of Realtors  
2016 Hattiesburg Realtor of the Year  
Multi-Million Dollar Producer for over a decade  
Real Estate Negotiation Expert  
Certified Negotiation Expert  
Accredited Buyers Representative  
Member of MAR Professional Standards Committee (4 years)  
Member of MAR Association Operations Committee, Co-Chair 2018 & 2019  
Certified Public Accountant since 1982 (Currently Retired Status)

Education

**Bachelor of Science** in Accounting  
University of Southern Mississippi, Hattiesburg, MS, United States

Experience

**Licensed Agent/ Broker Associate** - Woodland Realty, Inc. (Hattiesburg, MS)  
June 2007 - Current

**Small Business Specialist** - Self-Employed Consultant  
January 1997 - December 2007

**Financial Controller** - Howard Wilson Chrysler Jeep (Jackson, MS)  
January 1993 - December 1997

**Adjunct Instructor- Accounting** - Miss. Gulf Coast Community College  
January 1989 - January 1991

**Owner/CPA** - Lott & Associates, CPA's (Hattiesburg, MS)  
January 1987 - January 1993

**CPA** - Horne CPA Group (Hattiesburg, MS)

Community Service

Red Cross Shelter Volunteer  
Member of Hattiesburg Area Development Partnership  
Master Gardener