



DeShawn Davis

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OBJECTIVE

To demonstrate I have the values and discipline to lead.

PROFESSIONAL PROFILE

I have over seventeen years of management experience. I have implemented business plans for start-ups across industries, including real estate, entertainment, logistics, investing, retail, and construction. So, I understand the entire workings of a high-paced business environment. I am a performance-driven individual with a proven ability to meet goals and deadlines. I am an excellent interpersonal communicator, with practical oral and written communication skills. In addition, I am proficient with time management, decision-making, and marketing strategies. Also, I am a highly analytical thinker who can scrutinize technical and financial data. I am a resourceful, creative problem-solver with an aptitude to analyze customer requirements and business problems. Lastly, I am adept, committed to success, and accustomed to maintaining strong customer/client relationships.

AREAS OF EXPERTISE & SKILLS

Investment Real Estate ♦ Microsoft Applications and Systems ♦ Financial Modeling ♦
Income Property Underwriting ♦ Retail Management and Operations ♦ Real Estate
Properties. ♦ Association Management and Governance ♦ Strategic Planning ♦ Real Estate
Sales and Marketing ♦ Leadership Trainer ♦ Technology and Systems Management
Small Business Consulting ♦

PROFESSIONAL EXPERIENCE

The Davis Premier Group LLC REALTORS, Hattiesburg, MS Real Estate Brokerage/Property Management Residential and Commercial Broker/Owner	May 2016-Present
DFV Logistics LLC, Hattiesburg, MS Logistics and Trucking Owner	July 2019-Present
Davis Design and Construction LLC, Hattiesburg, MS Construction and Remodeling Owner	Aug 2020-Present
Davis Family Ventures LLC, Hattiesburg, MS Real Estate Investments Owner	Nov. 2017-Present
Coldwell Banker Don Nace REALTORS Hattiesburg, MS Sales Associate	Aug. 2013-May 2016
Remix Furniture Hattiesburg, MS Manager/Partner	Aug. 2015-Aug 2018
Shoe Palace LLC Hattiesburg, MS Manager/Owner	Aug. 2009-May 2011
A & J Beauty Supply & Fashion (DaRemix), Hattiesburg, MS Co-Manager	Dec. 2004-Aug. 2016
Hampton Inn, Hattiesburg, MS Customer Service/Guest Relations	Oct. 2004 – Feb. 2006
Union Planters, Hattiesburg, MS Mortgage Loan Collections	Feb. 2003 –Feb. 2004

EDUCATION

University of Southern Mississippi, Hattiesburg, MS
Bachelor of Science Business Administration, Finance
Investments, Real Estate, Corporate Finance, Money & Banking, Bank Management, Marketing,
Sales

Wayne County High School, Waynesboro, MS
Diploma



PROFESSIONAL TRAINING & CERTIFICATION

National Association of REALTORS Pricing Strategy Advisor Certification
National Association of REALTORS ePRO Certification
National Association of REALTORS At Home with Diversity Certification
National Association of REALTORS C2EX Endorsement

PROFESSIONAL AWARDS AND RECOGNITION

Treasurer 2023, MS REALTORS®
Southern District VP 2022, MS REALTORS®
Under 40 2021, MS REALTORS®
Leadership M.A.R 2021, MS REALTORS®
MS Business Journal Top 40 under 40 2022

President 2021, Hattiesburg Area Association of REALTORS®
REALTOR of the Year 2021, Hattiesburg Area Association of REALTORS®

REALTOR Service and Leadership

National Association of REALTORS®

Member Communications Committee 2021, 2022, 2023

Hattiesburg Area Association of REALTORS®

HAAR Board of Directors 2017-2022

HAAR Treasurer 2019

HAAR Vice President 2020

HAAR President 2021

Education and membership committee 2015, 2016, 2017

RPAC Committee 2015

Grievance Committee 2017-2019

Legislative/Political Affairs Committee 2017

Risk Reduction Committee Chairman 2018

Strategic Planning Committee 2018, 2019

MLS TASK FORCE Chairman 2019

Building Task Force Chairman 2019

Mississippi Association of REALTORS®

MARPAC Trustee 2023

Legislative and Regulatory Affairs Committee 2023

Association Operations Committee Chair 2023

Issues Mobilization Committee 2023

Communication and Information Technology Committee Chair 2022

Communication and Information Technology Committee Vice-Chairman 2021

Communication and Information Technology Committee 2017-2023

REALTOR Engagement and Diversity Task Force Chair 2020

REALTOR Engagement and Diversity Task Force Vice-Chairman 2019

REALTOR Engagement Task Force 2018-2023

MAR BOARD OF Directors 2020-2023

MAR Executive Committee 2022-2023

Mississippi Commercial Association of REALTORS®

Member 2017-2022

Board of Directors Southern Director 2017, 2018