

## LeadershipMAR '26 Application

Recognizing that leadership development is an essential element in the process of improving our Association and profession, the Mississippi REALTORS® administers its LeadershipMAR Program. Through this program, MAR attempts to identify emerging REALTOR® leaders in the state, encourage them with substantive instruction and activities, and assist in sharpening their leadership skills in the hope they will exert a strong, positive influence on the future of the Association and profession. The participants work together in a training course which combines individual study, group sessions, and actual project experience in using leadership skills. Training sessions include identification of leadership skills, team-building exercises, procedures for goal setting, personal profile analysis, network building, and improving communication skills.

### OBJECTIVES

Objectives of the LeadershipMAR Program are:

- To identify Mississippi REALTORS® who have demonstrated leadership potential through job-related and community activities.
- To train participants by developing leadership skills.
- To motivate participants by:
  - Increasing awareness of real estate and association management issues and challenges.
  - Involvement in problem-solving activities on issues of current interest; and
  - Providing a network of leaders across the state who are actively involved in improving our Association and profession.

### APPLICATION PROCEDURE

Applications for the LeadershipMAR Program are invited from MAR members interested in participating. Applications are reviewed and participants are selected by an anonymous committee of MAR members. The number of participants selected is typically limited to 10-12 to encourage maximum personal participation. Efforts are made to balance participants according to business specialty, geography and level of experience.

Tuition for the program is \$1,350. This includes the training sessions, meals, overnight accommodations for the sessions and instructional materials. Additional costs to the participants will include transportation from home to the meeting or retreat site and minimal expenses which may be incurred during the project phase of the program.

### SELECTION CRITERIA

Participation in LeadershipMAR is open to REALTORS® living in the state of Mississippi. **Since the number of appointments to LeadershipMAR is limited, applicants who are not selected are encouraged to reapply in subsequent years.**

Participants will be chosen by the LeadershipMAR Selection Committee based upon the information completed on this application. The Committee will be seeking representation from a cross-section of the profession. These leaders and potential leaders will be active in business, education, the arts, religion, government, community-based organizations, or real estate specialty areas.

**Attendance at retreats and quarterly sessions is mandatory. Those who fail to attend may be asked to**

withdraw, with no refund of tuition.

DEADLINE FOR APPLICATIONS IS Monday, December 1, 2025.

**I have read the terms and conditions listed above. \***

Yes

## I. PERSONAL DATA

INSTRUCTIONS: Please complete each section fully. Application must be signed by both applicant and employer/sponsor and submitted no later than Monday, December 1, 2025.

**Name \***

First Name

Last Name

**Home Address \***

Street Address

Street Address Line 2

City

State / Province

Postal / Zip Code

**Business Address \***

Street Address

Street Address Line 2

City

State / Province

Postal / Zip Code

**Phone Number \***

Phone Number

Area Code

**Email \***

example@example.com

**Year Licensed as a Salesperson \***

**Year Licensed as a Broker (if applicable) \***

**Real Estate Specialty (residential, commercial, appraisal, etc.) \***

**Real Estate Designations Earned \***

**Length of MS Residence \***

## II. WORK EXPERIENCE

A minimum of 2 years of experience is strongly encouraged.

**Present Firm Name \***

**Briefly describe your responsibilities in your job. \***

**What do you consider your most rewarding career achievement to-date? \***

**Business/Professional Affiliations \***

Format - Name of Group, Position Held or Assignments, Period of Affiliation. \* Please include local Board of REALTORS® and/or MAR involvement. Do not include civic organizations, public office or political activities in this section.

### **III. COMMUNITY INVOLVEMENT**

Include community, civic, religious, political, government, social, athletic or other activities. Do not include business/professional activities. Indicate major role in the organization at this time or indicate Not Applicable (N/A):

**Organization #1 \***

**Organization \***

**Assignment/Position \***

**Describe Responsibilities \***

**Organization #2**

**Organization**

**Assignment/Position**

**Describe Responsibilities**

**Organization #3**

**Organization**

**Assignment/Position**

**Describe Responsibilities**

**What do you consider your most significant accomplishment in one of the above organizations?  
Why?**

**What kind of volunteer activities would you like to become involved with in the future?**

#### **IV. GENERAL INFORMATION**

(One of the goals of LeadershipMAR is to build a network of Association leaders who can enhance their problem solving and other leadership abilities through shared perspectives and working together.)

**What do you feel are the three most significant challenges facing the real estate profession today? \***

**What was your previous career before you became a REALTOR®? \***

**What is the most interesting thing you have ever encountered/done? \***

**What specific skills/knowledge do you hope to gain from your participation in LeadershipMAR? \***

## **V. Letters of Recommendation**

Please upload a Letter of Recommendation from two (2) of the following: (a) Broker (Does not need to be your current Broker), (b) LMAR Alumnus, (c) a member of your Local Board/Association leadership

If you experience any issues with uploading your Letters of Recommendation, please email your attachments prior to the December 1st deadline to [mar@msrealtors.org](mailto:mar@msrealtors.org).

## **VI. Video**

Please email a video (90 seconds maximum) to [mar@msrealtors.org](mailto:mar@msrealtors.org) sharing why you want to be in LeadershipMAR and why you would be a good candidate. This video does not have to be professionally produced - a video from your phone is fine.

## **VII. COMMITMENT**

(To graduate from LeadershipMAR, a participant is expected to attend all sessions.) NOTE: Dates listed below are subject to change.

- RETREAT 1: February 26-27, 2026 in Jackson (in conjunction with MAR Winter Meetings and REALTOR® Day at the Capitol)
- RETREAT 2: April 9-10, 2026 at Tara Wildlife north of Vicksburg
- RETREAT 3: June 24-26, 2026 in Jackson
- RETREAT 4: August 19-20, 2026 on the Gulf Coast
- RETREAT 5: October 12-13, 2026 in Point Clear, Alabama (in conjunction with MAR Convention & EXPO)
- Attendance at your LMAR Graduation is not mandatory, but the event will be scheduled during MAR's Annual Convention on October 14, 2026 at the Grand Hotel in Point Clear, Alabama.

I understand the purposes of the LeadershipMAR program and, if I am selected, I will devote the time and resources necessary to complete the program. Even though emergencies arise, any participant missing more than the allotted attendance requirement, for whatever reason, may be asked to withdraw from the program and no portion of the tuition shall be refunded. I understand the above commitments and agree to be bound by them in electronically signing this application. \*

Yes

**Name (By typing your name, you confirm that this serves as your digital signature and that you agree to the terms outlined.) \***

First Name

Last Name

**Date \***

Month   Day   Year

**Will your broker/sponsor pay a portion of the \$1,350 tuition fee? \***

Yes

No

**Will your local Board of REALTORS® sponsor a portion of the \$1,350 tuition fee? \***

Yes

No

**Will you pay the entire \$1,350 tuition fee? \***

Yes

No

NOTE: MAR would prefer to receive the entire \$1,350 amount prior to the beginning of the first retreat in February. However, we will allow you to provide us with credit card information with three approximately equal payments to be charged to the card – one in January, one on February 1st and one on March 1st.

**Please email your video (90 seconds maximum) prior to the December 1st deadline to [mar@msrealtors.org](mailto:mar@msrealtors.org) \***

I understand

## **BROKER/SUPERVISOR COMMITMENT (if applicable)**

This application has the approval of this organization, and the applicant has our full support which includes the time required to participate in the program.



**Firm Name**

**Name (By typing your name, you confirm that this serves as your digital signature and that you agree to the terms outlined.)**

First Name

Last Name

**Title**

**Phone Number**

Please enter a valid phone number.